

# smt Merchandise Planner





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## smtMPS 4.2

SMT Consulting is pleased to introduce a simple and controlled approach to Merchandise Planning & Control.

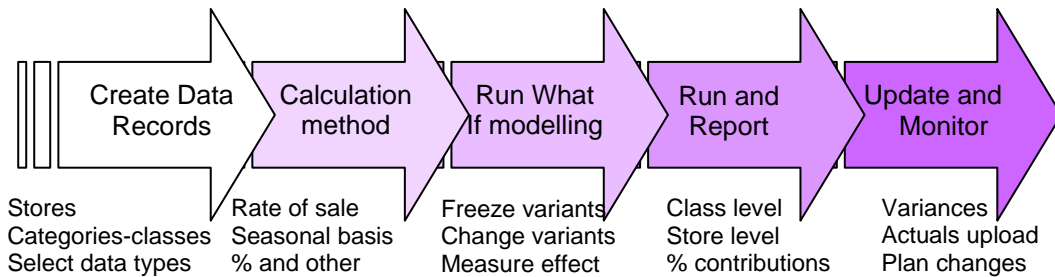
The system, originally created for a well known fashion retailer, is designed for those retailers who want to take that first step toward planning and monitoring their procurement and inventory.

**Introductory price from  
\$3,995 plus GST  
3-5 days to implement  
Free initial discussion**

**GET STARTED NOW  
IMPLEMENT!  
AND MATURE!**

Like most systems, smtMPS does not tell you what to buy, but shows you how much budget you have available – based on your forecasted sales and the stock holdings you need to support those sales.

Simple in it's approach, it allows the creation of targets and with built in flexibility of calculation methods – monitors and updates actuals as well.



Date	Total	Jun-08	Select Inputs					
Sales at Retail	\$81,413	\$0	Days Supply Purchases OTB as SAC%					
Sales at Cost	\$39,078	\$0						
SOH at Cost - Opening	\$75,670	\$0	\$0	\$22,285	\$22,768	\$18,894	\$11,723	
SOH at Cost - Closing	\$87,393	\$0	\$22,285	\$22,768	\$18,894	\$11,723	\$11,723	
Gross Margin \$	\$42,335	\$0	\$12,603	\$11,361	\$10,098	\$8,273	\$0	
Real Margin %	52.00%	0.00%	54.00%	54.00%	53.00%	46.00%	0.00%	
Stock Turns	35	0	8	7	8	13	0	
Days Supply	178	0	48	54	49	28	0	
Purchases OTB (incl. Returns)	\$39,078	\$0	\$33,021	\$10,160	\$5,080	\$2,540	-\$11,723	
OTB Remaining	\$39,078	\$0	\$33,021	\$10,160	\$5,080	\$2,540	-\$11,723	
Returns						1,172	\$586	\$0
Return [% of Total \$]						0.00%	5.00%	0.00%
OTB [% of Total \$]						0.00%	5.00%	0.00%

Season: 1 1/07/2008 to 31/10/2008

Data Type: PLANNED

Category: 9 Women

Class: 7 ins

Store: 6004 Chapel Street

Best Practice  
Easy to learn  
Simple to implement  
Low data needs

- Store level planning
- Class or category plans
- Control of Margins
- Markdowns & returns
- Seasonality



**[www.smt.com.au](http://www.smt.com.au)**

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